

## **Organizational Members**

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**Status: Information**

### **Members**

With respect to organization members, we now have 82 active members. New members for 2006 include:

- Boeing
- France Telecom
- ictQATAR
- IIS Foundation
- InternetNZ
- LACNIC
- Nic.at
- UNINETT Norid
- Verizon

From a revenue standpoint, we fell short of our commitment. Projected 2006 revenue is expected to be \$300,000 USD from platinum members and approximately \$655,000 from other organizational members.

In the Platinum Members category, Afiliis contributed \$200,000 in 2005, but will only contribute \$100,000 for 2006. In 2006 it is agreed that Cisco will directly contribute network equipment of continuing value to the IETF that will reasonably be accounted for as a donation to ISOC of \$100,000 (the list value of such equipment being considerably in excess of \$100,000). This donation has been discussed and agreed to by Cisco, ISOC and the IETF IAD and in consideration for this Cisco will be accorded Platinum Status for 2006.

For the other organizational members, one thing we did see this year was that new members were more apt to join at the Executive Level (\$10,000), which did have an impact on revenues. We will recommend for 2007 revisiting the distinctions and benefits among the various levels of membership (executive, silver, gold in particular) to ensure they remain appropriate given our principles and purposes.